

Subject: Chemistry Sales Specialist Representative Opening at Waters Corporation
Date: Fri, 1 Jul 2016 09:46:54 -0400
From: SACP Information <SACPInfo@pittcon.org>

The Chemistry Sales Specialist is responsible for selling Waters UPLC/LC/SFC and MS Column Technologies, Sample Preparation Products and Consumables Products within their assigned geographic territory. In this role, the Chemistry Sales Specialist will develop a business plan to manage the consumables business and expand market share within the territory. Responsibilities will include delivering technical presentations and taking part in workshops and demonstrations to sell chemistry consumables products into a wide variety of markets, such as life science, pharmaceutical, food and environmental, clinical research and chemical/materials. The territory is in the Pennsylvania Region and may include parts of Pennsylvania, Upstate New York and West Virginia.

Please check the Waters Website www.waters.com Career Opportunities Section to apply.

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